Joint Action In California Markets

SCPPA Southern Camorna Public Power Authority

Ted Beatty Director of Resource and Program Development



What is SCPPA?

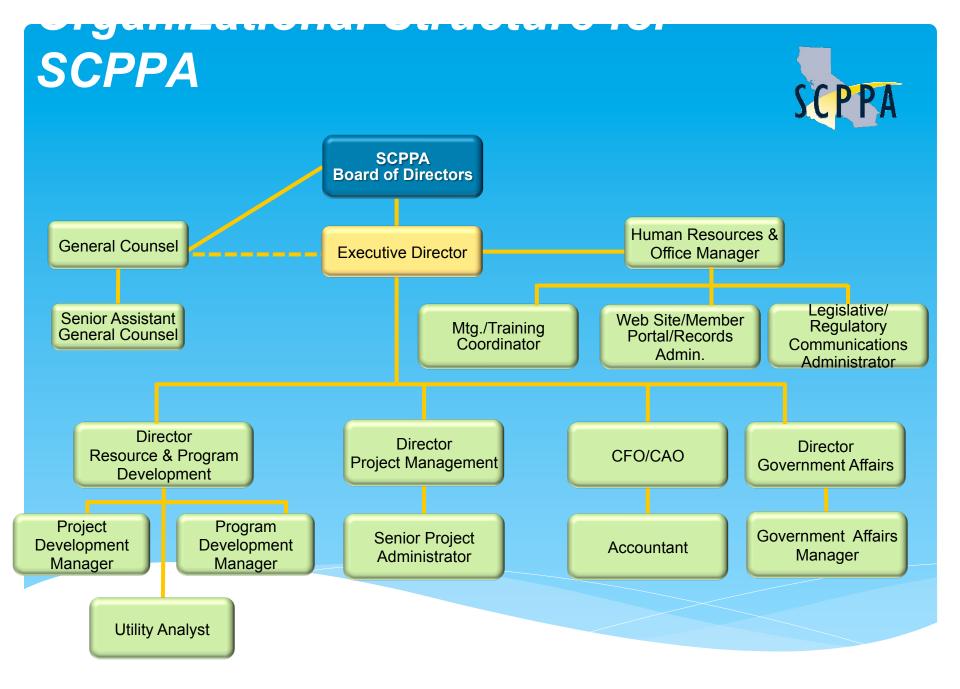
- Joint Powers Authority (JPA) formed in 1980
- Located in Glendora, CA
- Serves 12 Public Utility Members
- Over 2 million customers
- Member peak load >9200 MW
- Board comprised of Member General Managers

| SCPPA Public Utility Members | | | | | | | | |
|------------------------------|-----------|----------|------------------------------|--|--|--|--|--|
| Anaheim | Azusa | Banning | Burbank | | | | | |
| Cerritos | Colton | Glendale | Los Angeles | | | | | |
| Pasadena | Riverside | Vernon | Imperial Irrigation District | | | | | |

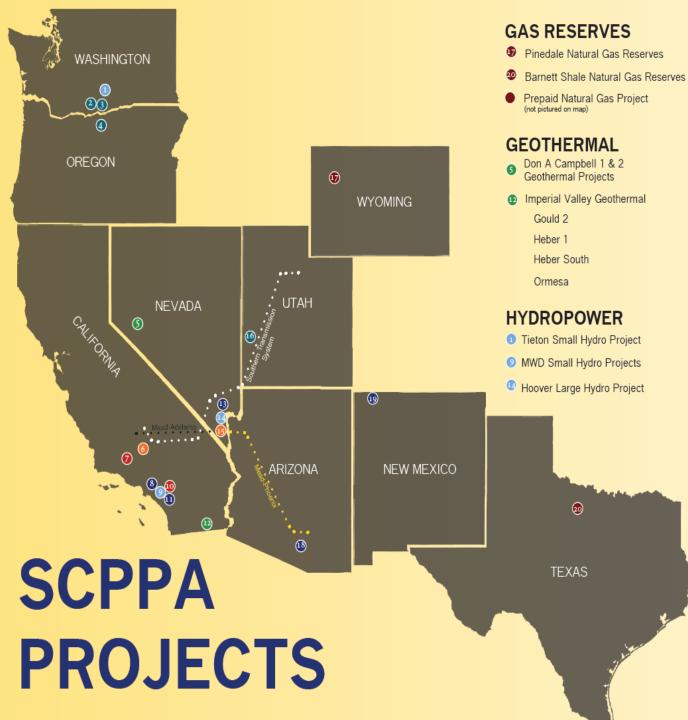


Benefits of SCPPA

- Utility Joint Action
 - Share Costs and Risks
 - Pool Resources
 - Avoid Duplication
 - Best Practices
- Nimble
- Expertise
- Cafeteria Style "Opt In"



09/26/17



LANDFILL GAS

- Chiquita Canyon Landfill Gas
- Puente Hills Landfill Gas

SOLAR

Antelope Valley Projects Antelope Big Sky Ranch Solar Project

Antelope DSR 1 & 2 Solar Projects

Astoria 2

Columbia Two Solar Project

Kingbird B Solar Project

Springbok 1, 2 and 3 Solar Projects Summer Solar Project

Copper Mountain Solar 3 Solar Project

TRADITIONAL

- 8 Magnolia Power Plant
- Canyon Power Project
- Apex Power Project
- Palo Verde Nuclear Generating Station
- Image: San Juan Unit 3 Generating Station

TRANSMISSION

- •···• Mead-Adelanto
- •••• Mead-Phoenix
- •···• Southern Transmission System

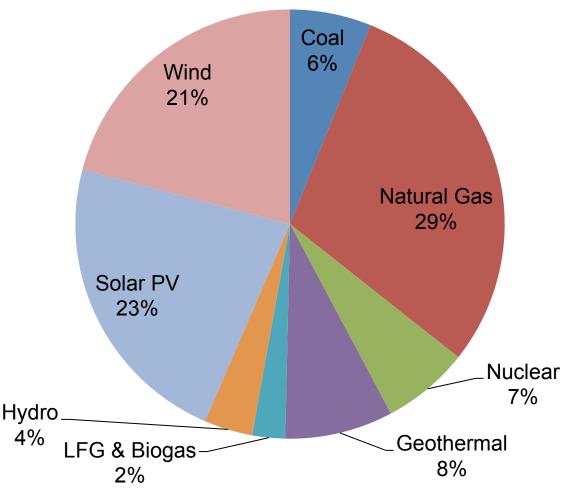
WIND

- Windy Flats Wind Project
- 3 Linden Wind Project
- Pebble Springs Wind Project
- Milford I & II Wind Projects



SCPPA Generation Portfolio

- Total Capacity: 3428 MW
- Renewables: 1887 MW





SCPPA Focus Areas

- Facilitates member needs:
 - Development of Energy Resources
 - Implementation of Programs and Services
 - Finance and Manage Assets
 - Workforce Development
 - Utility Coordination through Working Groups
 - Collaboration on Regulatory/Legislative Issues



Renewable Development

- 9 Projects over 300 MW in Development
- SCPPA Rolling Request for Proposals

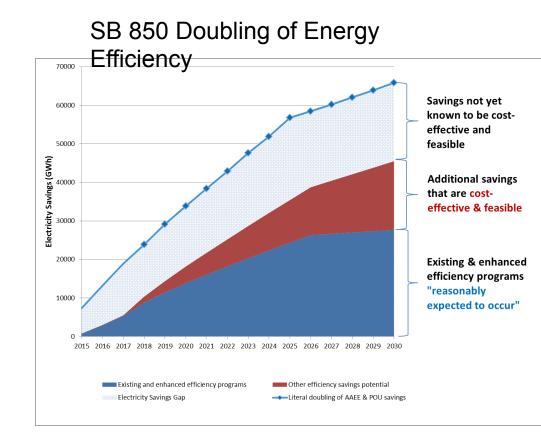
 135 proposals yielding 13,200 MW in 2016





Energy Programs

- Program Areas
 - Energy Efficiency
 - Low Income
 - RD&D
 - Renewables
- Cost Savings of 5-20% across 55 contracts





Asset Management

- Small staff manages diverse project portfolio
- \$855 million annual budget for 36 projects
- A&G Costs approximately 1% of annual budget
- No Operations and Maintenance Services



Workforce Development

| Training Metric | CY 2014 | CY 2015 | CY 2016 | Percent Change from 2015 |
|----------------------|-----------|-------------|-----------------|--------------------------------|
| # of Training Events | 15 | 21 | 29 | +38% |
| # of Attendees | 359 | 805 | 1036 | +27% |
| # of Person Days | 849 | 1251 | 1668 | +33% |
| Member Cost | \$227,590 | \$288,910 | \$330,837 | +15% |
| Avoided Cost | \$861,165 | \$1,185,037 | \$1,460,64 5 | +23% |
| Net Savings | \$633,575 | \$896,127 | \$1,129,80 8 | +26% |



Working Groups

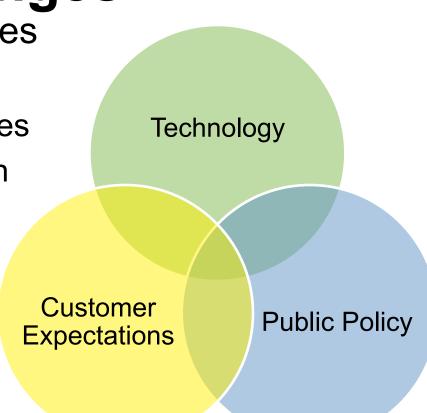
SCPPA Member Meetings

| 1. Customer Engagement | 12. Resource Planning | | |
|----------------------------|-----------------------|--|--|
| 2. Key Accounts | 13. Renewables | | |
| 3. Electrification | 14. Risk Management | | |
| 4. Finance | 15. T&D E&O | | |
| 5. Audit | 16. Mutual Assistance | | |
| 6. Generation | 17. Safety | | |
| 7. Legislative | | | |
| 8. Natural Gas Reserves | | | |
| 9. Public Benefits | | | |
| 10. Rate Design | | | |



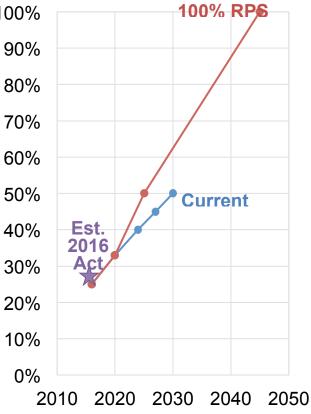
Converging Forces: California Challenges

- Policy Initiatives & Mandates
 - Increasing RPS to 50%
 - Distributed Energy Resources
 - Transportation Electrification
 - Energy Storage
- Impacts to Rates
- Business Models



Renewable Portfolio Standards (RPS) 100% RPC

- California SB350 passed in 2015
 - Targeting 50% RPS in 2030
 - Mostly solar since suitable wind sites are limited in California
- Surplus Energy
- SB100 100% renewables and zero carbon resources in 2045?



SCPPA



Solar Development

- Lowest Cost Renewable
 - Low Cost of Capital
 - Reduced System Costs
 - Investment Tax Credit
 - Panel Efficiency
- Production Costs met DOE 2020 goal of \$1/watt 3 years early
- Capacity Factors Increasing
- Solar expanding to the Northwest

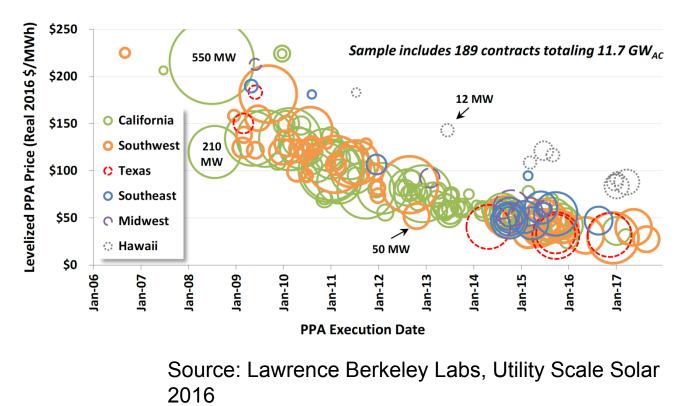


Copper Mountain Solar Project



Solar Prices

Solar PPA prices continue to drop





Solar Deal Structures

- Fixed Price
- "Index +" Pricing
- Solar + Energy Storage
 - Solar PPA with energy storage feasibility
 - Energy storage options
 - Four hour duration and 50% of project capacity



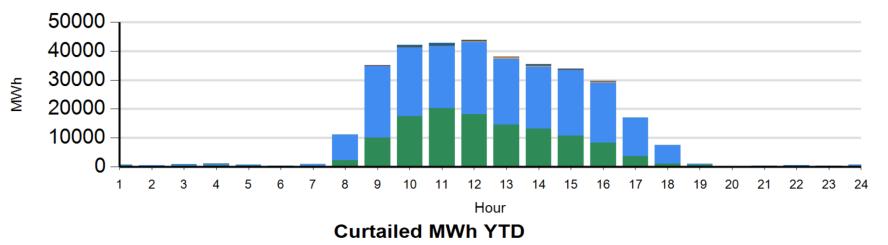
Impacts of Solar Growth

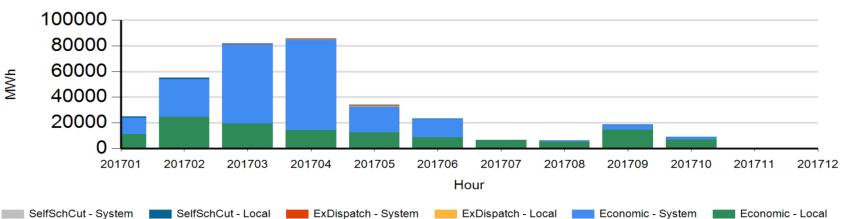
- Higher price volatility
- Increased curtailments due to negative prices
- Declining Energy and Capacity value
- Changing definition of Peak (Heavy Load) and Off-Peak (Light Load)
- California impacts migrate to the Northwest?



CAISO Wind and Solar

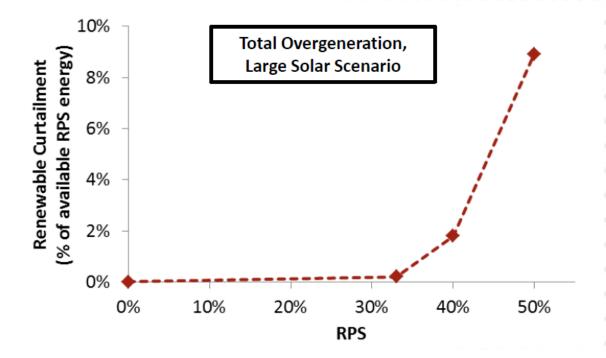
Curtailed MWh YTD





Solar saturation is the dominant challenge at 50% RPS

- Significant increase in solar PV installations under current policy
 - 15-20 GW for RPS
 - 12-21 GW of rooftops under NEM 2.0
 - 15-20 GW of wind and geothermal
- Curtailment of wind and solar will become commonplace

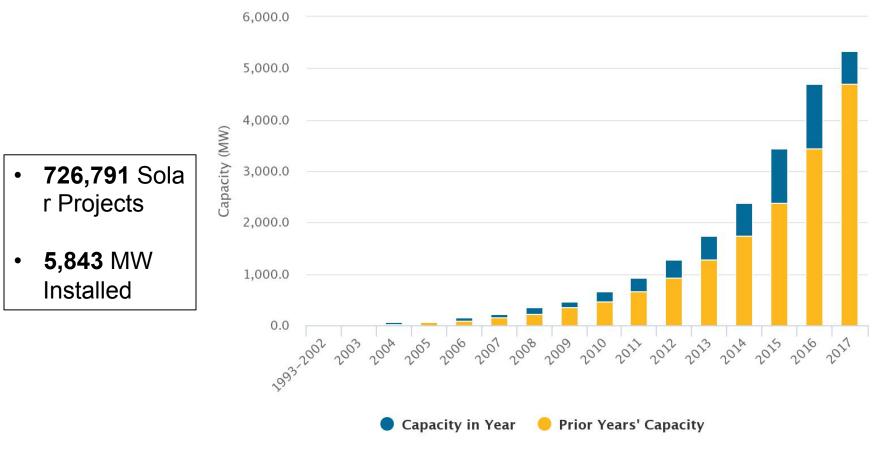


| Marginal Overgeneration | 33% RPS | 40% RPS | 50% RPS |
|-------------------------|---------|---------|---------|
| Solar PV | 5% | 26% | 65% |
| Wind & Geothermal | 2% | 12% | 22% |

Source: E3, Investigating a Higher Renewables Portfolio Standard for California



Distributed Solar in California

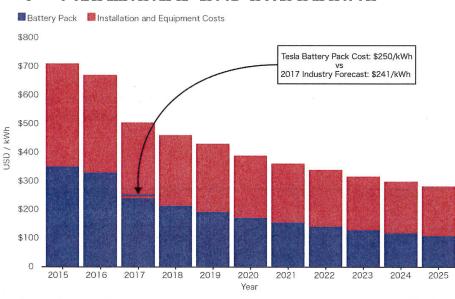


Source: <u>www.californiasolarstatistics.ca.gov</u> as of July 2017



Energy Storage

- AB2514 requires IOUs to acquire 1,325 MW of energy storage by 2020
- SCPPA member target of 209 MW
- Energy storage cost trend similar to solar several years ago
- Solar plus energy storage PPAs





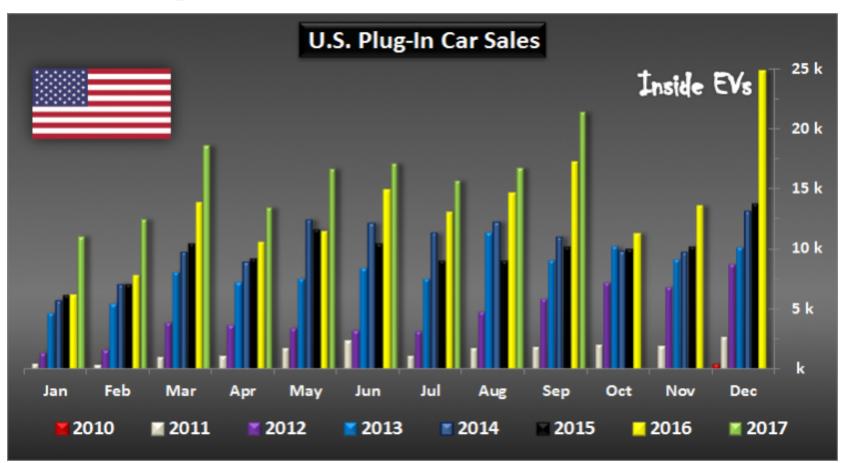
Imperial Irrigation District's Battery Energy Storage

Sources: Bloomberg New Energy Finance, Tesla

Bloomberg 🕮

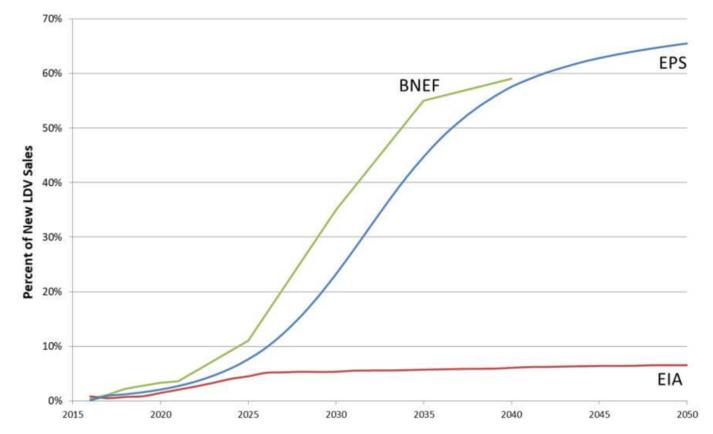


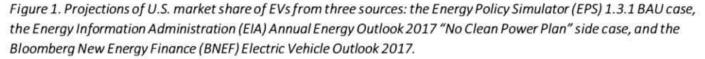
Transportation Electrification



Note: Sales through September 2017





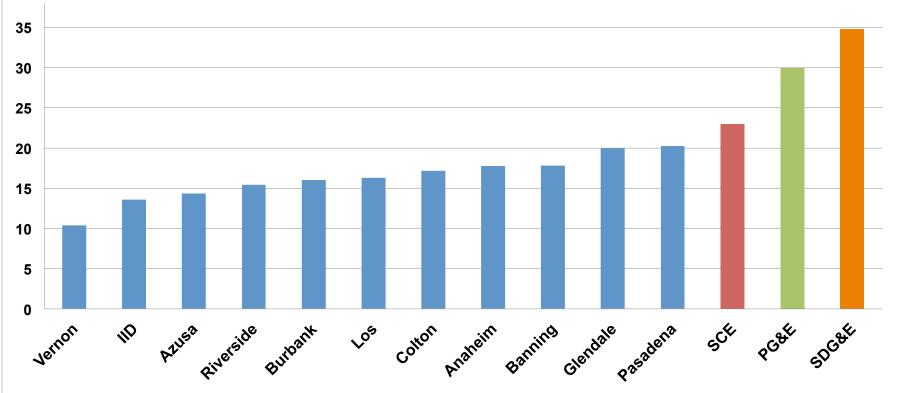




Utility Rates

Average Residential Rates - 3/2017

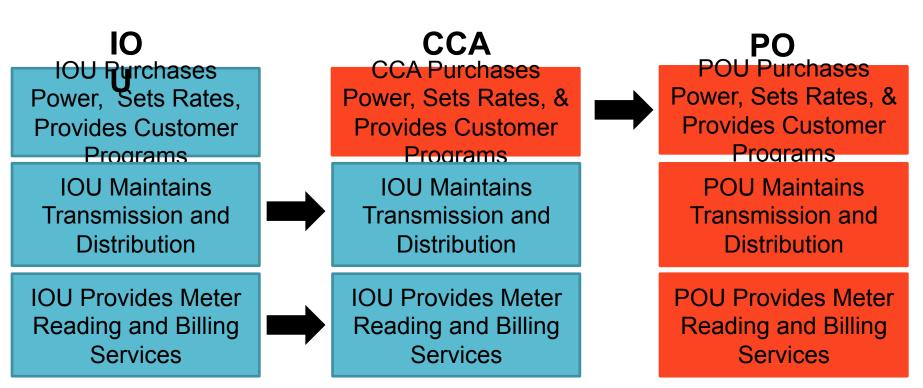
(Cents/kWh, Measured at 750 kWh/month)



SCPPA Average is 72% of SCE

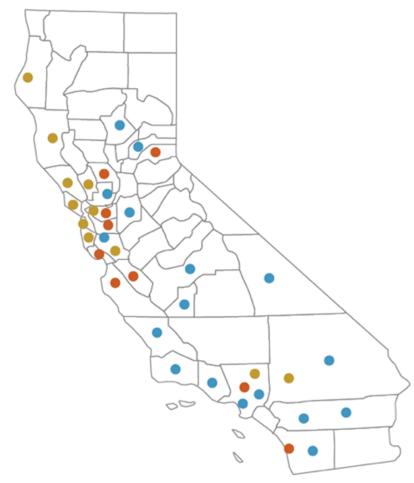
Community Choice Aggregation (CCA) or Community Choice • Hybrid Business Model

SCPPA





CCA Activity Substantial interest and growth in CCAs



Operational CCA/CCEs

MCE Clean Energy (includes Marin and Napa Counties, parts of Contra Costa and Solano Counties) Sonoma Clean Power (includes Mendocino County in mid-2017) Lancaster Choice Energy Clean Power San Francisco Peninsula Clean Energy (San Mateo County) Redwood Coast Energy Authority (Humboldt County) Silicon Valley Clean Energy (Santa Clara County) Town of Apple Valley

2018 Launch (anticipated)

City of Solana Beach Contra Costa County (as part of MCE Clean Energy) East Bay Community Energy (Alameda County) Los Angeles Community Choice Energy (Los Angeles County) Monterey Bay Community Power (Monterey, Santa Cruz and San Benito Counties)

Sierra Valley Energy (Placer County) Valley Clean Energy Alliance (Yolo County, Cities of Davis and Woodland)

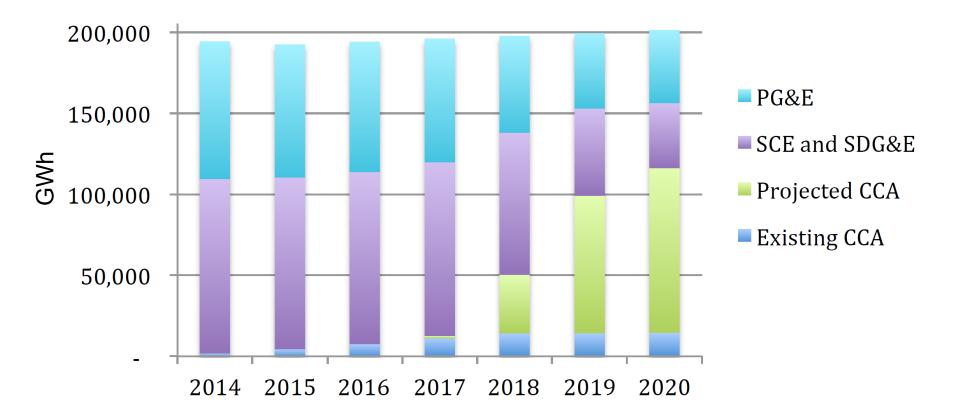
Exploring / In Process

Butte County City of Hermosa Beach City of Pico Rivera City of San Jacinto City of San Jose Fresno County Inyo County Kings County Nevada County **Riverside County** San Bernardino County San Diego County San Joaquin County San Luis Obispo County* Santa Barbara County* Solano County Ventura County* *Central Coast Tri-County

www.leanenergyus.or g/cca-by-state/ california/



CCA Growth Projections



Source: Center for Climate Protection May 2017



Key Takeaways

- Aggregation model reduces utility costs
- Utilities face converging forces and must adapt
- Market transformation can be fast
 Use shorter planning horizons
- California's policy goals are challenging

 Many are likely find their way to Washington State
- Customers are driving business model changes



Questions?

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