



**ENERGY
NORTHWEST**

Introduction

**Mark Reddemann
Chief Executive Officer
March 20, 2012**

Agenda – March 20, 2012 Morning

8:00 - 8:15	Introduction	Mark Reddemann
8:15 - 8:45	Strategic Plan	Brent Ridge
8:45 - 9:00	Budget Overview	Brent Ridge
9:00 - 9:30	General Business Unit (A&G)	Johnathan Hicks
9:30 - 9:45	Break/Discussion	
9:45 - 9:55	Columbia Overview	Brad Sawatzke
9:55 - 11:00	Columbia	Mark Reed
11:00 - 11:45	Columbia LRP	Jim Gaston
11:45 - 12:30	Lunch	

Agenda - March 20, 2012 Afternoon

12:30 - 1:00	Columbia 10-Year Fuel Plan	Scott Praetorius
1:00 - 1:30	Debt Service/Investments	John Irvan
1:30 - 1:45	Energy/Business Services - Overview/Strategies	Jack Baker
1:45 - 2:00	Energy/Business Services - Business Development Fund	Jack Baker
2:00 - 2:30	Generation Sector	Jack Baker
2:30 - 2:45	Break/Discussion	
2:45 - 3:00	Professional Services	Jack Baker
3:00 - 3:15	Nine Canyon Wind Project	Jack Baker
3:15 - 3:30	Packwood	Jack Baker
3:30 - 3:45	Business Services	Jack Baker
3:45 - 4:00	Industrial Development Complex	Jack Baker

Agenda - March 20, 2012 Afternoon Continued

4:00 - 4:15	Facility and Leasing Services	Jack Baker
4:15 - 4:30	Break/Discussion	
4:30 - 5:00	Wrap up/Open Issues	

Predictability & Value

- ✦ Predictability of our Long Range Plans
 - CGS stayed within last year's forecast for FY 2013
 - Fukushima impacts
- ✦ Continuing CGS's Commitment to BPA Rate Case
 - Stayed within the current rate case
 - Currently estimating to be \$11 million under last year's prediction for the next rate case
- ✦ Enterprise Risk Management
- ✦ Predictability of Plant Operations and Reliability

Workforce Management

- ✦ Benchmarked Staffing Level Against Single Unit Non-Fleet Plants
 - Included regular staff and long-term contractors
 - Recommended staffing reductions of 123 staff and contractors by FY 2017
 - Returning staffing levels to original Long Range Plan target levels (16 in FY 2013, 70 in FY 2014, 20 in FY 2015 and 17 in FY 2017)
 - Looking to manage through attrition
- ✦ Manager and Supervisor Leadership Assessments
 - Matching individual skill sets with the right positions
 - New management and supervisor selections as necessary

Managing Our Balance Sheets

- ✦ Continue Bond Principal Payments on Net-Billed Projects
- ✦ Continue Columbia Capital Financing
- ✦ Continue Advanced Participant Funding on Future Project Development Costs

Looking Forward to Our Future

- ✦ Anticipating Columbia's License Extension
- ✦ Continued Investment in Columbia Equipment Reliability

Supporting Regional Challenges

✦ Energy Diversification

- Continuing development of thermal resources
- Exploring other renewable technologies

✦ Cost Control and Competitiveness

- Staying within the Long Range Plan but trying to manage regulatory challenges
 - **Fukushima**