

Strategic Planning Update

Brent Ridge VP/Chief Financial Officer /Chief Risk Officer March 20, 2012

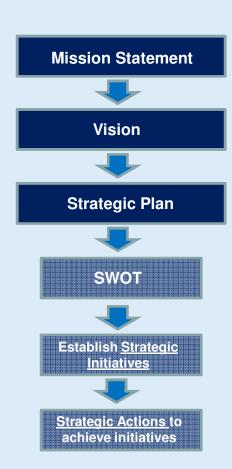
Objectives

- 1. Review FY13 Strategic Planning Process
- 2. Review FY13 Strategic Plan
- 3. Review FY14 Strategic Planning Timeline



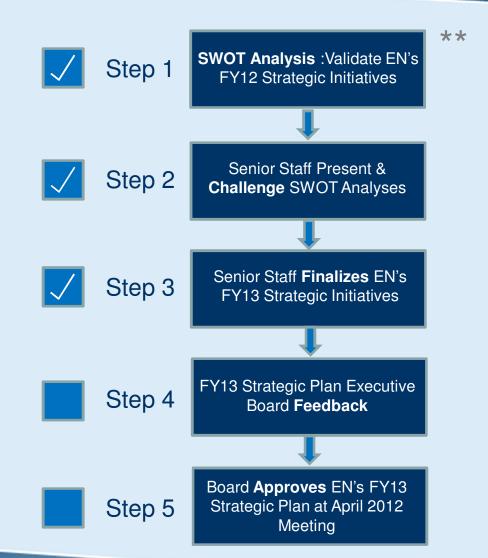
Strategic Plan Overview

- Strategic Initiatives Broadly defined objectives through which the mission and vision are achieved.
- Strategic Actions Drive performance to achieve Strategic Initiatives.
 - Tracked in the Strategic Action Dashboard





FY13 Strategic Planning Process Overview



FY12-15 Strategic Initiatives were approved at previous Board Meeting. S.W.O.T = Strengths, Weaknesses, Opportunities, Threats



Step 1

- ✓ S.W.O.T. Analysis A strategic planning technique used to summarize the key components of your strategic environments:
 - Strengths: Is an *internal* strength of the business that results in an advantage.
 - Weakness: Is an internal weakness of the business that results in an disadvantage.
 - Opportunities: Is an external opportunity to improve performance in the business.
 - Threats: Is an external threat that could cause trouble for the business.
- ✓ VP's performed SWOT Analyses within their Departments to validate EN's FY12 Strategic Plan:
 - Identify FY12 strategic initiatives and actions that will carry forward to the FY13
 - Brainstorm new strategic initiatives and actions that needed to be added to FY13



SWOT Analysis Overview

Strategic Initiative:

Strategic Initiative Action:

Strengths (Internal):

- · Things we do well meets standard of excellence
- Positive aspects internal to your business that add value or a competitive advantage

Opportunities (External):

- An opportunity to improve your business
- External attractive factors that represent the reason for your business to exist and prosper

Weaknesses (Internal):

- · Gap in meeting standard of excellence
- Detract from the value you offer or place you at a competitive disadvantage
- The more accurately you identify your weaknesses, the more valuable the SWOT will be for your assessment

Threats (External):

- · A threat that could cause trouble to your business
- · Factors that are outside of your control
- The better you are at identifying your threats, the more likely you can position yourself to proactively plan for an respond to them.

Recommended Initiative Action(s): High-level actions needed to implement the strategic initiative goal in support of the company objective. Recommendations should be based on input from the SWOT analysis to address the weaknesses, opportunities and threats.

Recommended Performance Indicator: Should measure the expected outcome of the associated initiative



Step 2

- ✓ Individual SWOT Presentations and Challenge
 - Each SWOT Analysis challenged by Senior Staff
 - Carry forward FY12 to FY13 strategic initiatives and actions were approved
 - New FY13 strategic initiatives and actions were approved

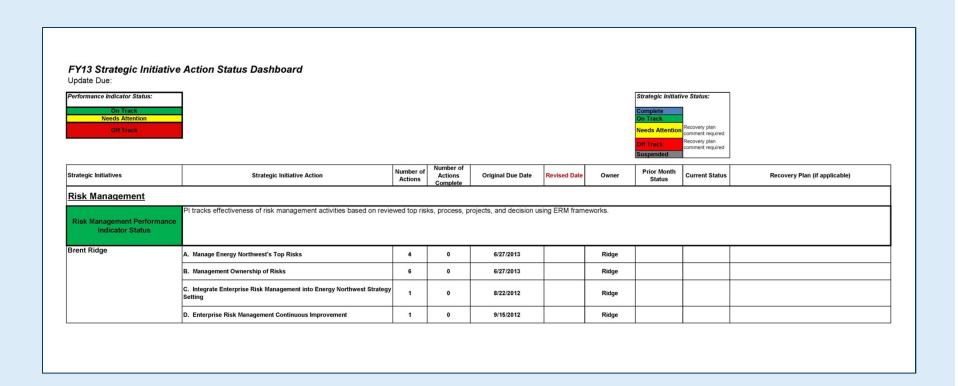


Step 3

- √ Finalized FY13 EN Strategic Plan
- ✓ Summary of Strategic Initiative Changes:
 - Added: Member Relations (Energy Northwest-wide)
 - Removed: Environmental Safety from EBS
- ✓ Draft FY13 Strategic Action Dashboard



FY13 Strategic Action Dashboard





Steps 4 & 5

- □FY13 Strategic Plan Executive Board Feedback is due Wednesday, April 11th to Rochelle Olson
- Approve EN's FY13 Strategic Plan at April Board Meeting



FY14 Strategic Planning Timeline

Date	Action
August 22 nd -24 th	Board Retreat: Identify FY14-17 Strategic Initiatives that align with EN's Mission and Vision
September 1 st - October 31 st	VP's perform SWOT Analyses to identify strategic actions
November 1 st - December 15 th	FY14 Strategic Action Dashboard is created
January 2013	FY14 Strategic Plan is ready for review



Questions?

